

## Ten Tips For Achieving Your Financial Desires

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“The way to wealth, if you desire it, is as plain as the way to market.”—Benjamin Franklin

First, let’s get clear on what you must do and become to create the kind of income or financial freedom you want. It’s more than just doing the right things or being involved in a good opportunity. You must have or acquire the right paradigm (or belief) about yourself. When you acquire the proper self-paradigm, you will find that making money is not so hard if you desire it. Many say they want it, but they resist making the necessary changes.



If you truly have a Core Desire to improve your financial situation, you will achieve it. That is why there are so many rags-to-riches stories. People with little if any past success, experience, skills, money, education, or social connections have achieved incredible incomes, because they acquire critical paradigms of themselves.

When you combine three things—a Core Desire for more income, the Success Attitude, and a proper self-paradigm—your financial security is a foregone conclusion. But you should realize that your Core Desires regarding money are usually not the money itself, or the things that money can buy. Rather, they always have to do with the feelings you have when you aren’t living from paycheck to paycheck.

Money cannot make you happy, but it can rid you of many things that make you unhappy. To make a lot of money and to prosper are not selfish acts. It is an intelligent and caring person’s responsibility to achieve prosperity. Money will always be an important part of your life, whether you like it or not. Money determines, in most instances, the quality of your life.

Making money is not just about doing things, it’s about how you see yourself—and being the person it takes to earn it. If you want the flexibility to come and go as you please and the mobility to go anywhere you want, you must be financially fit. Financial fitness may not mean being financially independent, but whatever it means to you, identify it clearly, and then you’ll be willing to become what is needed.



To achieve maximum fiscal fitness you must do the following:

# Ten Tips For Fiscal Fitness

1. Want to make more money so badly that you will do whatever it takes—for as long as it takes—to make it happen. If you are compelled by Core Desires, you will have this attitude.
2. Love what you are doing. Many people only love part of what they do.
3. Believe in your product and service and know your field.
4. Believe that you are worth listening to. This instills confidence in others about you and what you are doing. You are worth listening to on the day you decide you are.
5. See yourself as a leader, someone worth following.
6. Find mentors to emulate—not only do what they do but be like them.
7. Be teachable. Learn whatever your mentors are willing to teach you, and don't be stubborn.
8. Believe that every problem has a solution, and no problem is big enough to stop you.
9. Get out of your comfort zone and take risks.
10. Acquire, and present, an air of confidence in yourself and whatever you do.



***Don't let your financial past determine your financial future. You can learn anything you want; you can choose what you want to do and become and create the opportunity to earn as much money as your heart desires.***

**By Alice Taylor Baker**  
**CEO**  
**Success Coach Systems**  
**[alice@successcoachsystems.com](mailto:alice@successcoachsystems.com)**